



# Model IoT Provider™ Agreement

## IoT Software Platform Category

16 Sussex Street London SW1V 4 RW, United Kingdom

COMPANY INFORMATION	
Company:	
Contact Name:	
Title:	
Address:	
Telephone:	
Email:	

Is your company an IoT M2M Council Sustaining Member?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Does your company have an online demo for your IoT Software Platform?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If yes, please provide url _____		
<b>FEE SCHEDULE</b> <i>(invoicing available in different currencies)</i>		
IMC Sustaining Members: GBP £ 5,000   (USD \$6,200, Euro €5,800)		
Non-Members :                    GBP £12,000   (USD \$15,000, Euro €13,800)		

### BENEFITS

- Designation as an IMC Model IoT Provider™, with complete assessment report from 3<sup>rd</sup> party organisations that is licensed to your firm, and can be used as a promotional tool as you see fit.
- Inclusion (with links) in the IMC’s library of finished, open-source RFPs as a vendor that meets the specs.
- Only assessment confirming conformance to RFP’s developed in open-source process, providing credibility.
- Exposure to 20,000+ qualified IoT buyers – IMC Adopter Members – from 24 different vertical markets.
- Exposure well beyond IMC membership in promotional campaigns during rollout and after.

**YES, please schedule my company for inclusion in the RFP Development & Validation Process**

*This executed document will allow the IMC to schedule time with third-party consultants for evaluation of your company’s goods/services for designation as an IMC “model IoT Provider.”*

<b>Authorized by:</b> <i>(please print)</i>	
Name	Title
Signature	Date

### IoT M2M Council “Model IoT Provider” Designation Program Terms & Conditions

Non-refundable, full payment required in advance in order to retain and schedule time with third-party consultancy for evaluation. Membership rates require active Sustaining Membership in the IMC – companies receiving these rates must maintain their IMC Sustaining Membership during the two-year validation period, or be invoiced in arrears for adjusted, non-member rates. The evaluation process may require up to four weeks for scheduling, depending on consultant’s availability, holidays, etc. Subsequent report updates must be verifiable by phone/internet – updates require one-off, ad hoc payments of £500, and must pertain to one Criteria Layer of the Questionnaire/Interview Heat Map only. All content in the finished RFP documents is published at the discretion of the IMC only, and not subject to external approvals. Companies without online demo software or easily downloadable software may be subject to additional fees.

Submit agreement to: **IoT M2M Council:** [info@iotm2mcouncil.org](mailto:info@iotm2mcouncil.org) tel: +1 781.228.9989